REPORT OF

ASSOCIATION FINANCIAL EXAMINATION

CIGNA Dental Health of Missouri, Inc.

AS OF

DECEMBER 31, 2004



STATE OF MISSOURI

DEPARTMENT OF INSURANCE

JEFFERSON CITY, MISSOURI

TABLE OF CONTENTS

| Subject | Page |
|---|----------|
| SCOPE OF EXAMINATION | |
| Period Covered. | |
| Procedures | |
| Comments – Previous Examination HISTORY | |
| | |
| General | |
| Dividends | |
| Management | |
| Conflict of Interest | |
| Acquisitions, Mergers and Major Corporate Events | |
| Surplus Debentures | 2 |
| AFFILIATED COMPANIES | , ۷ |
| Holding Company, Subsidiaries and Affiliates | |
| Organizational Chart | 4 |
| Intercompany Transactions | |
| FIDELITY BOND AND OTHER INSURANCE | |
| PENSION, STOCK OWNERSHIP AND INSURANCE PLANS | |
| STATUTORY DEPOSITS | <i>(</i> |
| Deposits with the State of Missouri | |
| Deposits with Other States | |
| INSURANCE PRODUCTS AND RELATED PRACTICES | <i>(</i> |
| Territory and Plan of Operations | |
| Marketing | |
| Provider Contracts | ر ا |
| Provider Credentialing and Quality Assurance | ······ |
| REINSURANCE | |
| General | |
| ACCOUNTS AND RECORDS | |
| Independent Auditor | - - |
| Actuary | |
| FINANCIAL STATEMENTS | 8 |
| Assets | |
| Liabilities, Capital and Surplus Statement of Revenue and Expenses | |

TABLE OF CONTENTS

| Subject | Page |
|---|------|
| Capital and Surplus Account | 9 |
| NOTES TO FINANCIAL STATEMENTS | 9 |
| EXAMINATION CHANGES | 9 |
| GENERAL COMMENTS AND/OR RECOMMENDATIONS | 9 |
| ACKNOWLEDGMENT | 10 |
| VERIFICATION | 10 |
| SUPERVISION | 10 |

Plantation, Florida March 14, 2006

Honorable Alfred W. Gross, Commissioner Virginia Bureau of Insurance Chairman, (E) Financial Condition Committee, NAIC

Honorable Jorge Gomez, Commissioner Wisconsin Department of Insurance Midwestern Zone Secretary

Honorable W. Dale Finke, Director Missouri Department of Insurance 301 West High Street, Room 530 Jefferson City, Missouri 65101

Gentlemen:

In accordance with your financial examination warrant, a full scope association financial examination has been made of the records, affairs and financial condition of CIGNA Dental Health of Missouri, Inc. hereafter referred to as such, as the "Company" or as "CDH-MO." Its administrative office is located at 300 N.W. 82nd Avenue, Plantation, Florida 33324, telephone number (954) 423-5800. This examination began on November 8, 2005 and concluded on the above date.

SCOPE OF EXAMINATION

Period Covered

The pre-licensing financial examination of CIGNA Dental Health of Missouri, Inc. was made as of March 31, 2001, and was conducted by an examiner from the State of Missouri representing the Midwestern Zone of the National Association of Insurance Commissioners (NAIC) with no other zones participating.

The current full scope association financial examination covers the period from January 1, 2001 through December 31, 2004, and was conducted by examiners from the State of Missouri representing the Midwestern Zone of the NAIC, with no other zones participating.

This examination also included the material transactions and/or events occurring subsequent to the examination date which are noted in this report.

Procedures

This examination was conducted using the guidelines set forth in the Financial Condition Examiners Handbook of the NAIC, except where practices, procedures and applicable regulations of the Missouri Department of Insurance (MDI) and statutes of the State of Missouri prevailed.

The examiners relied upon information and workpapers supplied by the Company's independent auditor, PricewaterhouseCoopers LLP, of Fort Lauderdale, Florida, for its statutory audit covering the period from January 1, 2004 through December 31, 2004. This information primarily related to evaluation of fraud risk.

Comments – Previous Examination

This section is not applicable as the only prior financial examination of this Company by the Missouri Department of Insurance is the 2001 pre-licensing examination.

HISTORY

General

CIGNA Dental Health of Missouri, Inc. (CDH-MO) was incorporated on April 4, 2000 and commenced business on January 1, 2002 under Chapter 354 RSMo (Health Services Corporations-Health Maintenance Corporations-Prepaid Dental Plans). CDH-MO is a prepaid dental plan that provides dental memberships to groups in Missouri.

The Company is a wholly owned subsidiary of CIGNA Dental Health, Inc. (CDH), which is in turn a wholly owned subsidiary of Connecticut General Corporation. Connecticut General Corporation is a wholly owned subsidiary of CIGNA Holdings, Inc. CIGNA Corporation is the ultimate controlling entity within the holding company system.

Capital Stock

The Company is authorized to issue 2,000 shares of \$50 par value common stock. As of December 31, 2004, 1,000 shares were issued and outstanding to CDH, for a common capital stock balance of \$50,000.

Dividends

The Company declared and paid stockholder dividends of \$1.5 million in 2004. No dividends were declared or paid by the Company during 2001, 2002, or 2003.

Management

The management of CDH-MO is vested in a Board of Directors that are elected by the sole shareholder. The Company's Bylaws specify the Board of Directors shall consist of three members. The members of the Board of Directors serving at December 31, 2004 were as follows:

Name and Address Business Affiliation

Karen Sue Rohan President, CIGNA Dental and Vision Care

Hartford, Connecticut CIGNA Corporation

Gail Murphy Garcia Vice President and Secretary Coral Springs, Florida CIGNA Dental Health, Inc.

Michele Iris Haas Vice President and Treasurer Cooper City, Florida CIGNA Dental Health, Inc.

Pursuant to its Bylaws, the officers of the Company shall consist of a President, one or more Vice Presidents, a Secretary, a Treasurer and such other officers as the Board of Directors may deem appropriate. Officers serving as of December 31, 2004 were as follows:

<u>Name</u> <u>Office</u>

Karen S. Rohan President and Chairman of the Board

Gail M. Garcia Vice President and Secretary Michele I. Haas Vice President and Treasurer

Barbara G. DeMaio Vice President

John P. Frey

Barry R. McHale

David M. Porcello

Allen L. West

Vice President and Assistant Treasurer

Vice President and Assistant Treasurer

Vice President and Assistant Treasurer

Vice President, Network Operations

Conflict of Interest

The Company has created a conflict of interest and ethics policy, whereby all directors, officers and key employees are required to sign Code of Ethics and Compliance disclosure statements on an annual basis. The signed disclosure statements were reviewed for the examination period. No significant conflicts or exceptions were noted.

Corporate Records

A review was made of the Articles of Incorporation and Bylaws of the Company for the period under examination. The Articles of Incorporation and Bylaws were not amended during the examination period.

The minutes associated with the Company's Board of Directors' meetings and the Written Consents of the Sole Shareholder were reviewed for the period under examination. The corporate records appear to adequately document the major corporate transactions and events of the Board during the period under examination.

Acquisitions, Mergers and Major Corporate Events

There were no acquisitions, mergers, or other major corporate events for the period under examination.

Surplus Debentures

There were no surplus debentures issued or outstanding for the period under examination.

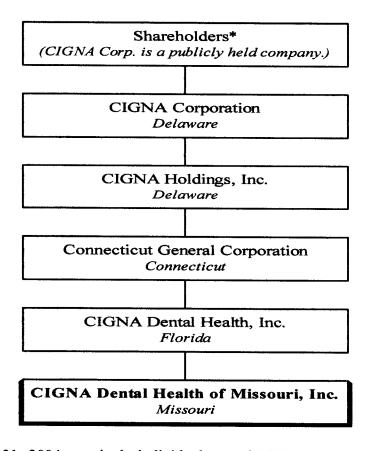
AFFILIATED COMPANIES

Holding Company, Subsidiaries and Affiliates

CIGNA Dental Health of Missouri, Inc. is owned by CIGNA Dental Health, Inc. (CDH), a wholly owned subsidiary of Connecticut General Corporation (CGC). CGC is owned by CIGNA Holdings, Inc., a wholly owned subsidiary of CIGNA Corporation. CIGNA Corporation is a publicly held company and the ultimate controlling entity in the holding company system.

Organizational Chart

The following chart partially depicts the holding company system of CIGNA Dental Health of Missouri, Inc. as of December 31, 2004. CDH-MO has many other affiliates which provide insurance, health care, investment, and financial services not included on the organization chart due to the volume.



^{*} As of December 31, 2004, no single individual owned 10% or more of any class of voting security of CIGNA Corporation.

Intercompany Transactions

As of December 31, 2004, the following intercompany agreements were in-force:

1. Type: Administrative Services Agreement

Parties: CIGNA Dental Health of Missouri, Inc. and CIGNA Dental Health, Inc.

Effective: January 1, 2002

Terms: CDH agrees to provide CDH-MO with administrative and management

services and services critical to the delivery of dental care. In consideration for these services provided, CDH-MO agrees to pay CDH a monthly fee based on the number of subscribers and dependents. Fees paid under this agreement were \$1,302,018, \$1,325,566, and \$1,301,117

in 2004, 2003, and 2002, respectively.

2. Type: Amended and Restated Consolidated Federal Income Tax Agreement

Parties: CIGNA Corporation and CDH-MO and various other subsidiaries

Effective: CDH-MO became a party to the agreement October 1, 2001

Terms: This agreement provides that a consolidated return will be filed by

CIGNA Corporation for each taxable year. The tax liability or refund due from or to each member will be computed as if each member filed a separate stand-alone federal return. Payments required pursuant to this agreement shall be made quarterly with the final settlement for each year

due on November 15th of the year following the tax year.

FIDELITY BOND AND OTHER INSURANCE

CIGNA Dental Health of Missouri, Inc. is a named insured on a Financial Institution Bond carried by CIGNA Corporation. The limit of liability for this bond is \$5,000,000 with a zero deductible. The bond coverage is in compliance with Section 354.705(5) RSMo (Qualifications), and is in excess of the suggested minimum amount of coverage pursuant to NAIC guidelines.

The Company is also covered as a named insured on additional policies providing coverages that include, but are not limited to, the following: Directors and Officers liability, Professional Services Errors and Omissions, Fiduciary liability, Automobile liability, Umbrella liability, Commercial General and Excess liability, and Workers Compensation.

PENSION, STOCK OWNERSHIP AND INSURANCE PLANS

CIGNA Dental Health of Missouri, Inc. has no direct employees. Services are provided to CDH-MO by its parent, CIGNA Dental Health, Inc. under an Administrative Services Agreement. The services are provided to CDH-MO on a fee-basis rather than a percentage-of-cost or reimbursement basis and CDH-MO therefore has no liability for employee benefits.

STATUTORY DEPOSITS

Deposits with the State of Missouri

The funds on deposit with the Missouri Department of Insurance as of December 31, 2004, as reflected below, were sufficient in par value to meet the deposit requirement for the state of Missouri in accordance with Section 354.707 RSMo (Capital and surplus requirements; deposit required).

| Type of Security | Par Value | Fair Value | Statement Value |
|--------------------|-----------|------------|-----------------|
| U.S. Treasury Note | \$50,000 | \$49,795 | \$49,795 |

Deposits with Other States

The Company does not have funds on deposit with any other state.

INSURANCE PRODUCTS AND RELATED PRACTICES

Territory and Plan of Operations

The Company is licensed by the Missouri Department of Insurance under Chapter 354 RSMo (Health Services Corporation-Health Maintenance Organizations-Prepaid Dental Plans) to offer prepaid dental plans to organizations desiring such services. The prepaid dental plans of CDH-MO are an alternative approach to the fee-for-service method of reimbursing dentists for services rendered. It is a system by which specific predetermined dental services are provided to eligible subscribers by independent dental providers or entities contracting with the Company, who in turn, are compensated at a fixed per capita rate, usually on a monthly basis. In consideration for the dental coverage provided, the covered or eligible subscriber is required to pay for the coverage through periodic payroll deductions.

The Company conducts business from its direct parent's (CDH) principal office in Plantation, Florida. Members and providers may contact the Company via written requests, toll free telephone numbers, and an on-line interactive computer system. Affiliates of CDH-MO and CDH have been in the business of administering dental plans since 1974.

Direct premiums written in 2004, 2003, and 2002 were \$8,780,427, \$8,235,056, and \$7,459,378, respectively. No premiums were written during 2001.

Marketing

CDH-MO focuses its efforts on servicing mid to large size group subscribers with its various prepaid dental plans. The Company's products are marketed through licensed and appointed agents through the internal group sales offices of Connecticut General Life Insurance Company and the group of CIGNA HealthCare companies.

The advertising efforts are primarily through direct distribution of informational materials to prospective members.

Provider Contracts

In order to provide the services associated with the prepaid dental plans, the Company maintains Network General Dentist Agreements and Network Specialist Agreements.

Grievance Procedures

As required by Section 354.715 RSMo (Service contracts: complaint procedures), the Company has established a policy to handle grievances and complaints filed by its enrollees. This policy is communicated to all members on an annual basis.

Provider Credentialing and Quality Assurance

The Company performs credentialing and quality reviews of its providers at least once every three years, and discusses all findings with the respective provider. The credentialing review is performed for the purpose of reviewing the provider's dental license, insurance coverage, the National Practitioner Data Bank status, member complaints/grievances, and controlled substance certification and registration. The areas reviewed under a quality review are the facilities of the provider, dental health records, patient treatment, and access to care.

REINSURANCE

General

The Company does not engage in any assumed or ceded reinsurance transactions.

ACCOUNTS AND RECORDS

Independent Auditor

The Company's financial statements were audited by the CPA firm of PricewaterhouseCoopers LLP for the years in the examination period.

Actuary

The actuarial assumptions and methods used by the Company in determining unpaid claim reserves, actuarial liabilities and other related actuarial items were reviewed and certified by Jared M. Gross, FSA, in 2004 and Ruth Ann Woodley, FSA, in 2002 and 2003. At the time they provided these certifications, these actuaries were officers of Connecticut General Life Insurance Company, an affiliate of CDH-MO.

FINANCIAL STATEMENTS

The following financial statements, with supporting exhibits, present the financial condition of the Company as of December 31, 2004, and the results of operations for the year then ended. Any examination adjustments to the amounts reported in the annual statement and/or comments regarding such are made in the "Notes to the Financial Statements," which follow the financial statements. (The failure of any column of numbers to add to its respective total is due to rounding or truncation.)

There may have been additional differences found in the course of this examination that are not shown in the "Notes to the Financial Statements." These differences were determined to be immaterial in relation to the financial statements, and therefore were only communicated to the Company and noted in the workpapers for each individual Annual Statement item.

| A | S | S | E | T | S |
|---|---|---|---|---|---|
| | | | | | |

| | Assets | Assets Not Admitted | Net Admitted Assets |
|---------------------------------|-------------------------|------------------------|------------------------|
| Bonds | \$50,445 | \$ - | \$50,445 |
| Cash and short-term investments | 1,704,575 | _ | 1,704,575 |
| Uncollected premiums | 33,232 | 86 | 33,146 |
| Net deferred tax asset | 9,291 | - | 9,291 |
| Receivables from affiliates | 215,452 | 680 | 214,772 |
| Commission receivable | 1,578 | 1,578 | |
| Total Assets | \$ 2,014,573 | <u>\$2,344</u> | \$2,012,229 |

LIABILITIES, CAPITAL AND SURPLUS

| Claims unpaid | \$437,436 | |
|--|------------------|-------------|
| Unpaid claims adjustment expenses | 7,311 | |
| Premiums received in advance | 10,644 | |
| Current federal income tax payable | 23,648 | |
| State income tax payable | <u>832</u> | |
| Total Liabilities | | \$479,871 |
| Common capital stock | 50,000 | |
| Gross paid in and contributed surplus | 52,000 | |
| Statutory financial reserve | 150,000 | |
| Unassigned funds (surplus) | <u>1,280,358</u> | |
| Total Capital and Surplus | | 1,532,358 |
| Total Liabilities, Capital and Surplus | | \$2,012,229 |

STATEMENT OF REVENUE AND EXPENSES

| Net premium income | | \$7,459,378 |
|---|-------------|----------------|
| Hospital and Medical: | | |
| Other professional services | \$5,301,354 | |
| Outside referrals | 75,149 | |
| Subtotal | 5,376,503 | |
| Claims adjustment expenses | 52,855 | |
| General administrative expenses | 1,017,121 | |
| Increase in reserves for life and accident and health contracts | (16,242) | |
| Total underwriting deductions | | 6,430,237 |
| Net underwriting gain or (loss) | | 1,029,141 |
| Net investment income earned | | 11,371 |
| Net income before federal & foreign income taxes | | 1,040,512 |
| Federal and foreign income taxes incurred | | <u>363,911</u> |
| Net income | | \$676,601 |

CAPITAL AND SURPLUS ACCOUNT

| Capital and surplus, December 31, 2003 | | \$2,363,806 |
|---|-------------|-------------|
| Net income or (loss) | \$676,601 | , , |
| Change in net deferred income tax | 3,921 | |
| Change in nonadmitted assets | (2,120) | |
| Dividends to stockholders | (1,500,000) | |
| Prior year accounts receivable allowance adjustment | (9,850) | |
| Net change in capital and surplus for the year | | (831,448) |
| Capital and surplus, December 31, 2004 | | \$1,532,358 |

NOTES TO FINANCIAL STATEMENTS

None.

EXAMINATION CHANGES

None.

GENERAL COMMENTS AND/OR RECOMMENDATIONS

None.

ACKNOWLEDGMENT

The assistance and cooperation extended by the officers and employees of CIGNA Dental Health of Missouri, Inc. during the course of this examination is hereby acknowledged and appreciated. In addition to the undersigned, Angela Campbell, CFE, and Andy Balas, CFE, examiners for the Missouri Department of Insurance, participated in this examination.

VERIFICATION

| · Didi le rillon |
|--|
| State of Missouri)) ss County of Cole) |
| I, Vicki L. Denton, on my oath swear that to the best of my knowledge and belief the above examination report is true and accurate and is comprised of only facts appearing upon the books records or other documents of the Company, its agents or other persons examined or as ascertained from the testimony of its officers or agents or other persons examined concerning its affairs and such conclusions and recommendations as the examiners find reasonably warranted from the facts. |
| Vicki L. Denton, CFE Examiner-in-Charge Missouri Department of Insurance |
| Sworn to and subscribed before me this 31 day of Mores, 2006. |
| Sworn to and subscribed before me this 31 day of Mores, 2006. My commission expires A SORU Notary Public, State of New York No. 01506005822 No. 01506005822 No. 01506005822 Qualified in Kings County Qualified in Kings April 20, 20 20 SUPERVISION |
| The examination process has been monitored and supervised by the undersigned. The examination report and supporting workpapers have been reviewed and approved. Compliance with NAIC procedures and guidelines as contained in the Financial Condition Examiners Handbook has been confirmed. |

Missouri Department of Insurance

Frederick G. Heese, CFE, CPA

Audit Manager

HariliV Heeze